

2015 Entrance Matting Training

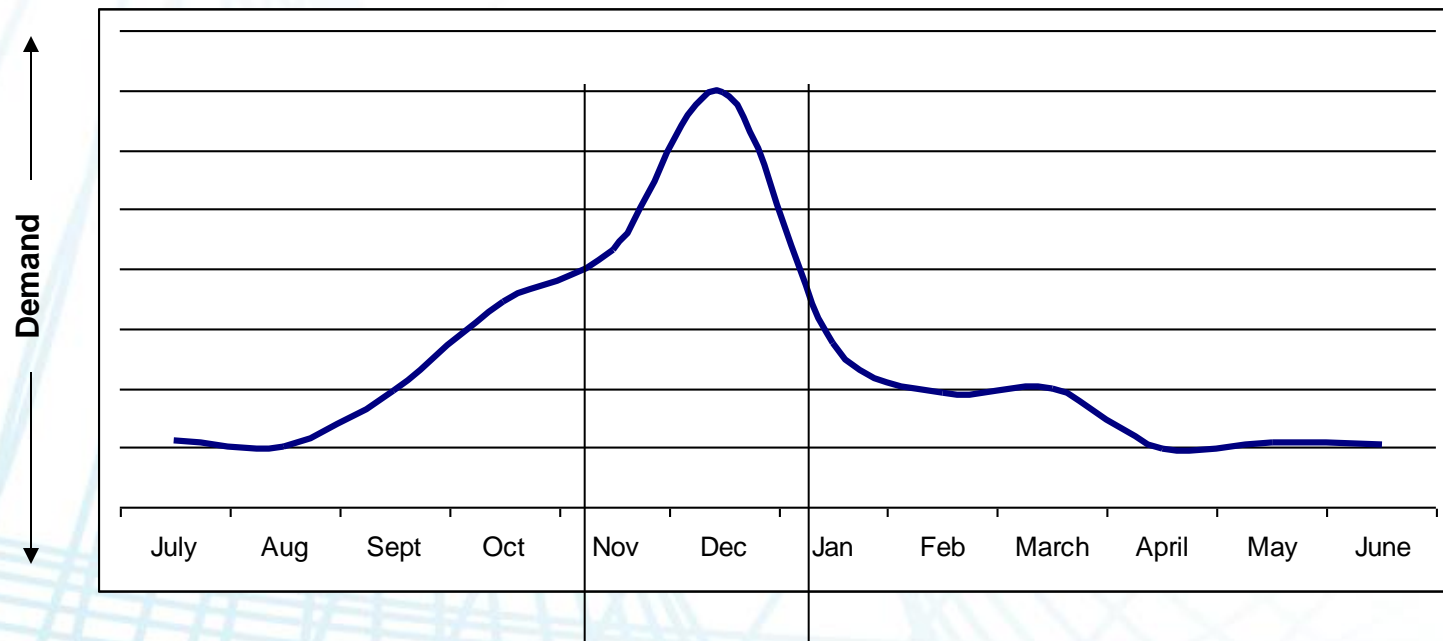


SIMPLY WHAT YOU NEED



It's Mat Time...

You will need them soon!



No entry mats? Big problems!

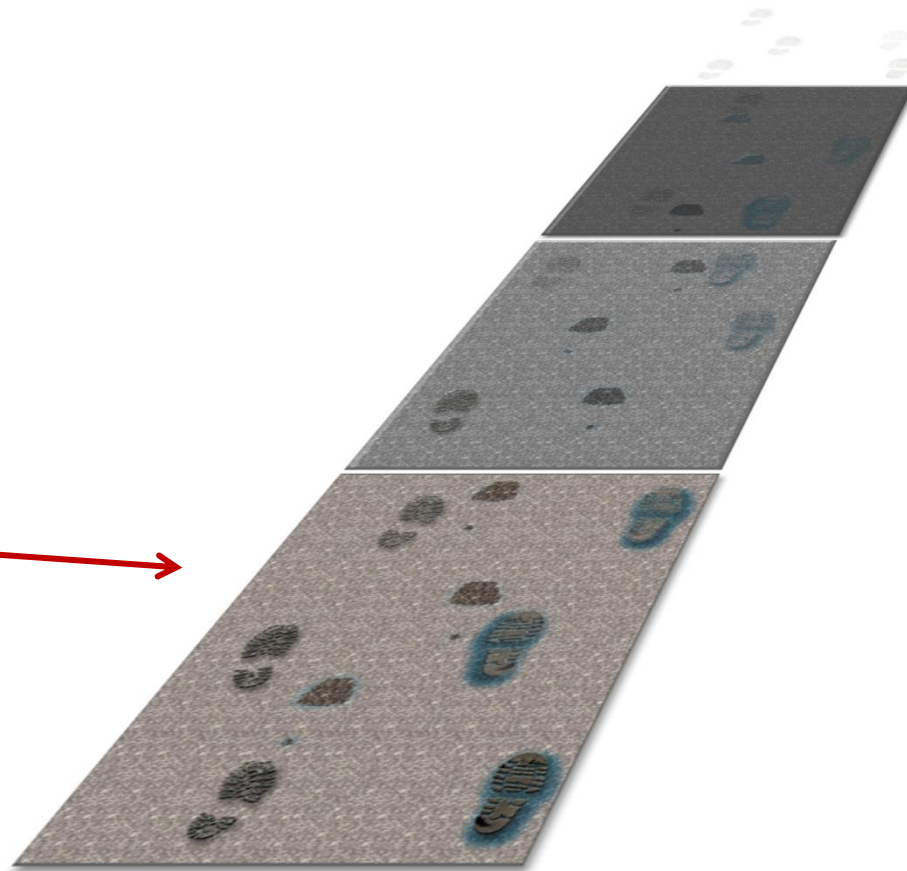
- Higher risk for falls and injuries
- Premature deterioration of your floors
- Higher maintenance costs
- Untidy locations – leaving bad impressions
- Questionable air quality – suspended particles

**It's a fact: 15 lin. ft. of carpet or more will retain up to 85% of dirt
...year round!**

Entrance Matting 101

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First line of defence
Removes salt, sand, dirt
Does not absorb moisture
Easy to clean
Performs 40% of the work



Mat Tech ASTRO TURF

TENAQUIP



NEW COLOURS*



Astro-Turf® is our most aggressive mat with unique surface design for years and years of vigorous scraping action!

- Improved! Backing is 40% more durable and tear resistant
- Appealing new two-tone colours efficiently conceal dirt, sand, salt, etc.
- Traps and holds up to three pounds of dirt per square foot, therefore reducing total cleaning costs
- Deep pile hides dirt out of sight and prevents it from entering the building



SCRAPING ABILITY
10/10



WIPING ABILITY
0/10



CRUSH RESISTANCE
9/10

PROFILE	FINISH	AVAILABILITY	
<p>Raised surface traps and holds debris</p> <p>Molded polyethylene blades resist crushing, mildew and fading</p> <p>5/8"</p> <p>Improved skid-resistant backing withstands low temperatures</p>	<p>Sewn and glued heavy-duty bevelled nosing available</p>	<p>STANDARD SIZES</p> <p>3' X 5' 4' X 6** 6' X 8**</p> <p>*Products more than 3' wide have a seam in the middle. **Rolls do not have borders. Heavy-duty bevelled nosing recommended to prevent tripping.</p>	<p>ROLL</p> <p>3' X 50' **</p>
<p>WARRANTY</p> <p>TOTAL CONFIDENCE</p>		<p>CUSTOM CUTS</p> <p>Available up to 3' x50' and up to 6' x25'</p>	
		<p>FOR MORE INFO</p> <p>mattech.ca/astroturf</p>	

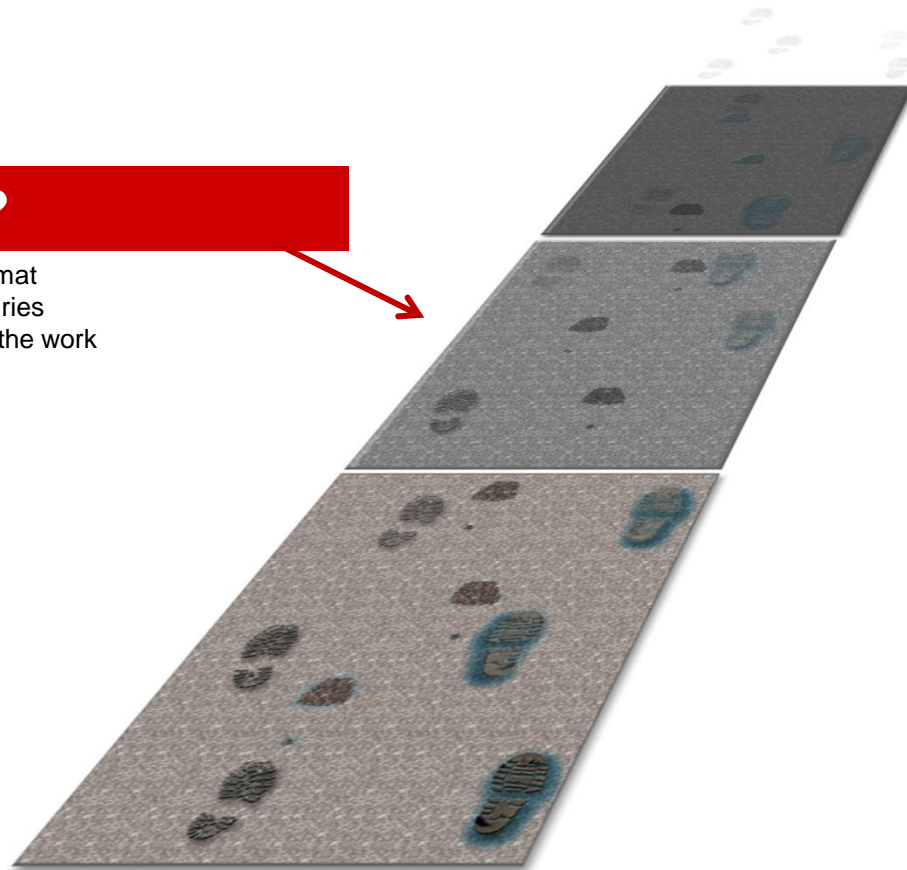
Entrance Matting 101

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All purpose mat
Cleans and dries
Performs 30% of the work

SCRAPER

First line of defence
Scrapes the dirt – Ideal for the exterior
Performs 40% of the work





COLOURS



Looking for a high-performance mat that will keep its appearance for many years? Marathon™ will not let you down!

- UV, stain and abrasion resistant berber-patterned surface for high-performance applications
- Raised pattern scrapes dirt and removes moisture efficiently
- Thick premium ThermoFlex™ vinyl backing for extreme durability and floor protection



PROFILE	FINISH	AVAILABILITY	
<p>Heavy-duty 44 oz. per sq. yd. needlepunch surface</p> <p>Latex coated patterns</p> <p>3/8"</p> <p>Thick ThermoFlex™ vinyl backing</p>	<p>Thick ThermoFlex vinyl backing and borders</p>	<p>STANDARD SIZES</p> <p>2' X 3'</p> <p>3' X 4'</p> <p>3' X 5'</p> <p>3' X 6'</p> <p>3' X 10'</p> <p>4' X 6'</p> <p>4' X 8'</p> <p>4' X 10'</p> <p>6' X 10'</p>	<p>ROLLS</p> <p>3' X 60'</p> <p>4' X 60'</p> <p>6' X 60'</p>
<p>WARRANTY</p> <p>TOTAL CONFIDENCE</p>		<p>CUSTOM CUTS</p> <p>Available up to 11'9" x 60'</p>	
		<p>FOR MORE INFO</p> <p>mattech.ca/marathon</p>	

Entrance Matting 101

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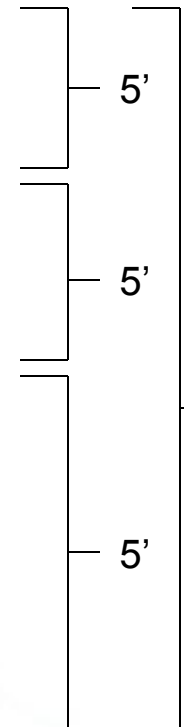
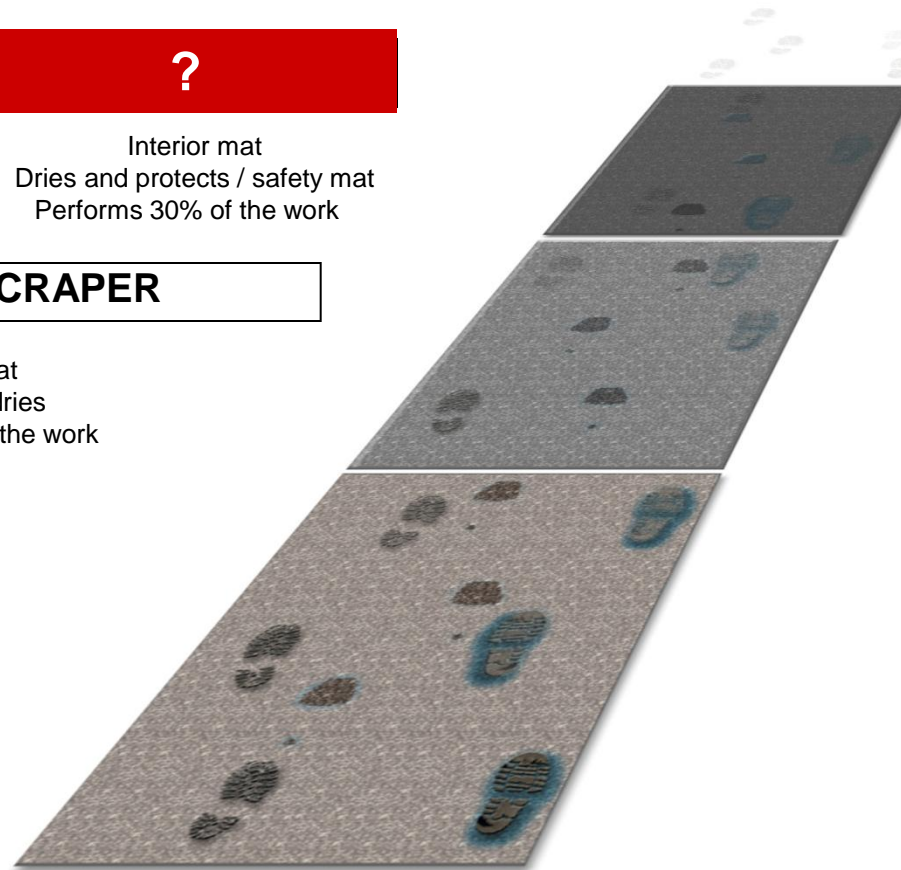
Interior mat
Dries and protects / safety mat
Performs 30% of the work

WIPER / SCRAPER

Interior mat
Cleans and dries
Performs 30% of the work

SCRAPER

First line of defence
Scrapes the dirt – Ideal for the exterior
Performs 40% of the work



Minimal Protection

Mat Tech DUST STAR

TENAQUIP



COLOURS



The most efficient and innovative wiper there is, Dust-Star™ contributes to improving the air quality and cleanliness of your facility!

- Unique microfibre/olefin blend with incredible dust and moisture retention properties
- Positively charged microfibrils will attract hair, lint, dust and keep them from polluting the air
- Holds close to three times more liquid than our traditional Proluxe



PROFILE

More than 70% microfibre filament construction combined with polypropylene

Exclusive microfibre technology enables effective retention of fine dust

1/2"

Waterproof vinyl backing

Two-tone colour mat for a better camouflage of particles

WARRANTY

TOTAL CONFIDENCE

FINISH



ThermoFlex vinyl backing and borders

AVAILABILITY

STANDARD SIZES

2' X 3'
3' X 4'
3' X 5'
3' X 6'
3' X 10'
4' X 6'
4' X 8'
4' X 10'
6' X 10'

ROLLS

3' X 60'
4' X 60'
6' X 60'

CUSTOM CUTS

Available up to 11'9" x 60'

FOR MORE INFO

mattech.ca/duststar

The Solution: Complete 3-mat System

WIPER

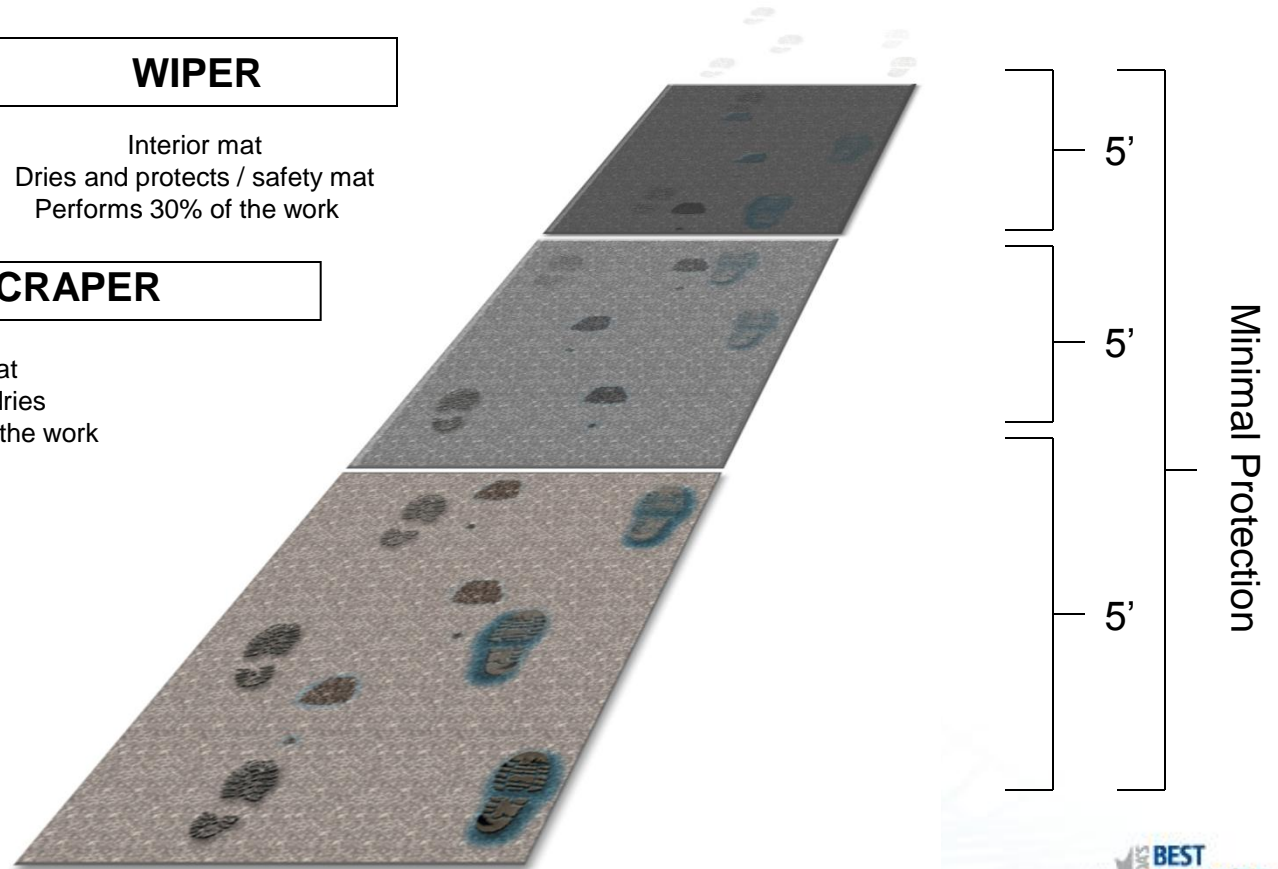
Interior mat
Dries and protects / safety mat
Performs 30% of the work

WIPER / SCRAPER

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SCRAPER

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Is any mat good for you?

Of course not! The right mat has to withstand the right traffic:

- Type of mat (outdoor scraper, indoor wiper etc.)
- Size and finish of the mat (extra-large entryway, heavy-duty borders)
- Pile weight surface (for durability and water/dirt efficiency)
- Type of backing (for traction, durability and floor protection)
- Overall quality (compound, fibre type, thickness, warranty etc.)

Please refer to TENAQUIP catalogue for their Traffic
Colour Selector

TENAQUIP TRAFFIC SELECTOR

Light Traffic 	Light-Medium Traffic 	Medium-Heavy Traffic 	Heavy Traffic 
<p>Less than 125 persons per day</p> <p>Small business Boutiques Side Entrance Etc.</p>	<p>Between 125 and 500 persons per day</p> <p>Office building Small retail store Bank/Postal Service Car Dealership Motel & Inn Etc.</p>	<p>Up to 1500 persons per day</p> <p>Convenience Store Restaurant Hotel Theatre Museum Convention Centre Etc.</p>	<p>Over 1500 persons per day</p> <p>University Airport Hospital Large retail store Shopping Mall School Etc.</p>

Why not a LOGO mat???

TENAQUIP

Your Clients

Will Notice It!



Your image entrance mat

will create a **powerful first impression**

Visit mattech.ca/logo to find the best matting solution.



Endless possibilities!

TENAQUIP

HD JET-PRINT™

WIPER

#35

MED-HEAVY TRAFFIC LOGO

BASE / LOGO COLOURS



UP TO 150
AVAILABLE COLOURS

- Designed to be used indoors in aisles, counters, kiosks etc.
- Retains 50% more liquid and fine dirt than our standard Jet-Print™
- High-definition printed nylon mat offers up to 10 times the definition of regular printed mat
- Vinyl backing for maximum floor protection
- No minimum qty | No set-up charge



AVAILABILITY

STANDARD SIZES

2' X 3' 4' X 8'
3' X 4' 5' X 8'
3' X 5' 6' X 10'
3' X 10' 6' X 12'
4' X 6'

Above sizes are trade sizes,
see actual sizes in our price list

CUSTOM CUTS

Available up to 6'x40'

FINISH

Vinyl backing and borders



Excellent digital reproduction



WARRANTY

TOTAL CONFIDENCE

FOR MORE INFO

mattech.ca/jetprinthd

TOTAL CONFIDENCE
WARRANTY



*The best of both worlds; your high-definition
logo on a high-quality mat!*

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Order a logo mat, it's simple and easy

1- Tell us which size you want.

2- Provide us with the logo.

3- An art proof will be returned with a quote.

4- Once approved; 2-3 weeks lead time.

Are rental mats good for my business?



Are rental mats good for my business?

- ✓ Each type of environment requires an appropriate mat, therefore rental mats will not effectively prevent dirt from infiltrating into your establishment.
- ✓ Because service on rentals is done weekly or bi-weekly, you will have to clean and maintain your mats anyway.
- ✓ Renting mats is bad for the environment (gasoline, chemicals, etc.). Government knows that and is charging rental services with an environmental tax.
- ✓ Rental mats are rarely suited to your needs. They only offer small sizes and low-quality models. They fit their washing machines, not your entryways!
- ✓ Renting mats can be 8 times more expensive than purchasing high-performance mats!

How much rental mats really cost...

RENTAL MAT SIMULATION

Model	Size	Qty	Monthly Cost
Scraper	3'x4'	2	\$30.33
Wiper	3'x10'	2	\$52.00
<i>Fuel Surcharge Fee:</i>			\$30.00
<i>Environment Tax 6%:</i>			\$6.74
<i>Monthly Grand Total:</i>			\$119.07
<i>12-month Service Total:</i>			\$1,428.84
<i>36-month Service Total:</i>			<u>\$4,286.52</u>

PURCHASE MAT SIMULATION

Model	Size	Qty	Cost
Astro-Turf	3'x4'	2	\$393.66
Dust-Star	3'x10'	2	\$322.20
<i>Grand total:</i>			\$715.86

+ 3x the performance
+ NO price increase over 36 months

36-month Savings: : \$3,570.66

To conclude...



**TOTAL CONFIDENCE
WARRANTY**

Mat Tech will guarantee your Satisfaction



Optimal Flexibility for the Best Durability!

Thank you for your participation



SIMPLY WHAT YOU NEED



Two Proudly Canadian companies!